

Dear Realtors and Affiliates,

How fast life moves. January 2019 is already signed sealed and put away in the books. I would say it was a busy month compared to the past year. What do you think? Let us know! Plenty of changes came along this month including the changes to the sales agreement and other forms from PAR. If you have not read through them, please do so. It is your responsibility and obligation to your profession, clients, fellow Realtors® and Brokers, for you to be on top of your game. For additional knowledge the association is giving a **FREE** program on this subject matter on February 13th that will feature Desiree Brougher, PAR Law & Policy. Please read the newsletter for all the details. Plan to attend, so you will have the benefit of her knowledge and a chance to ask questions. There is limited space, so please RSVP quickly. It will also include a continental breakfast.....thanks to our most generous Affiliates who are sponsoring this event. Please see your way to include our Affiliates in your daily business.

Rose and I also attended the PAR Winter Business Meeting this month. I am so proud to say we had some "firsts" happen for us at the meetings. First and foremost, the association for the first time ever, met our goal for RPAC due to the outstanding efforts of Co-Chairs Jeanni Prescan and Leslie Chaklos with direction from Veronica Cardello. A personal thank you for a job well done. We also had two new attendees. Denise Molchen-Donnelly, BCAR Secretary and Michele Frederick, Associate Broker from eXp Realty. They both learned a great deal and represented our association very well. Thank you both for taking the time out of your busy work schedule to be involved and attending the meeting.

Wow, that is plenty for now. Looking forward to seeing you all at The Club of Shadow Lakes for the banquet on February 7th. Program begins at 11:30.

Wishing you all a beautiful February!

Enjoy Life!

Beverly



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2018 Officers & Directors

- President: Beverly Pietrandrea
- Pres. Elect: Sherman Hostetter
- Secretary: Denise Molchen-Donnelly
- Treasurer: Ruthanne Belus
- Directors: Jeff Ammerman
- Lori Mikula Bianco
- Barb Cardinale
- Ernie D'Achille
- Silvia Kazas
- Pamela Miller
- Jeanie Parrish
- Leslie Pazur
- Bridget Wysocki

Immediate Past-President

- Lorraine Ross
- Affiliate Director
- Shelley Hysong
- Association Executive
- Rose DeWeese





SOUTHWEST FIELD REPORT

Happy New Year! – Congratulations to all of the newly elected board members and committee members for 2019.

Recap of RPAC – Congratulations to the following local associations who met 100 percent of their 2018 RPAC fundraising goal: **Beaver County, Butler County, Fayette County, Greater Allegheny-Kiski Area,**

Lawrence County and the **Realtors® of Westmoreland, Indiana & Mon Valley**. As we enter 2019, there are new goals and even newer legislative priorities. Check with your local association about upcoming RPAC events.

Public Policy Regional Training – PAR will hold a regional training on all things government affairs on Wednesday, April 3 at the Sunnehanna Country Club in Johnstown from 2 to 5 p.m. and on Thursday, April 4, at the Grove City Country Club from 2 to 5 p.m., both following the Professional Standards training in the morning. The Public Policy Regional Trainings are open to any PAR member, although space is limited at each location and pre-registration is required. Look for registration information in your email soon.

Did you know? – In Pennsylvania, primary elections are held on the third Tuesday of May in most years, with the exception of presidential years. In presidential years, the primary election is held on the fourth Tuesday of April. For more information please **visit VotesPA.com**

2019 Elections – This year will be a critical election for the real estate industry. County officials, judges, magisterial district judges and locally elected officials, such as city council, mayors and township supervisors will be up for election. Having a voice in these races is pivotal to strengthening our industry and communities. In order to participate this year, you must be sure to register and vote. Voting is the key to electing individuals that support and defend home-ownership and private property rights. Even if you are already registered to vote, take a look at the links below and confirm your polling place today!

There are several ways to register to vote:

Register through the **Pennsylvania Department of State's online application**.

Register at a **County Voter Registration Office** or other designated sites.

Register by mail, register at a PennDOT photo center or register at many other state government offices. Not sure if you're already registered? **Visit VotesPA.com** to check your registration status.

Realtors® Wanted – Are you interested in running for public office? Is there a local issue impacting private property rights? Do you need more information on advocacy efforts which help Realtors® and the transaction? Would you like to attend a meeting with your member of the state legislature or Congress? **Contact me via email.**



Beaver County Association of Realtors

Total % of Goal Achieved 2019—47.05%

Total Money Raised in 2019 — \$3,515

2019 Goal—\$7,470

% of Members Investing in 2019—36.14%

Number of Investors in 2019—180

BEAVER COUNTY ASSOCIATION of REALTORS®

Welcomes You to the
2018 Sales Awards Luncheon and Installation of 2019 President
Beverly L. Pietrandrea



“Believe you can and you’re halfway there”
-Theodore Roosevelt

Presenting
Realtor® of the Year, Affiliate of the Year & Emeritus Lee Hostetter



February 7, 2019 at 11:30am
The Club at Shadow Lakes
2000 Beaver Lakes Blvd
Aliquippa PA 15001
\$30.00

RSVP to Rose DeWeese at bcar@mybcar.net /724.774.4126
BY January 30, 2018

LET'S KICKOFF 2019 TOGETHER!

BEAVER COUNTY ASSOCIATION OF REALTORS®



STANDARD FORMS TRAINING

GUEST SPEAKER:
DESIREE BROUGHER, ESQ.
PAR STANDARD FORMS
MANAGER

**FIND OUT ABOUT THE
CHANGES IN THE PAR
STANDARD FORMS**

FREE TO BCAR MEMBERS & AFFILIATES

SPONSORS:

February 13, 2019

9 am – Noon

First Presbyterian Church, Beaver
252 College Ave., Beaver



**RSVP BY FRIDAY, FEBRUARY 8, 2019
BCAR3@MYBCAR.NET OR 724.774.4126**

MARCH MADNESS EDUCATION PROGRAM!

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March 19, 2019 | 1 - 4:30 PM
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registration

www.RAMPschool.com

sponsors



location:

HYATT PLACE CRANBERRY

136 EMERYVILLE DRIVE,
CRANBERRY TOWNSHIP, PA 16066

BEAVER COUNTY ASSOCIATION OF REALTORS®



NEW MEMBER ORIENTATION & CODE OF ETHICS TRAINING

**WEDNESDAY,
MARCH 13, 2019 @
6PM**

650 Corporation St.
Conference Room 208
(Entrance is in rear of
Huntington Bank Building in
Beaver)

RSVP by Thursday, March 7 to
724.774.4126 or
bcar3@mybcar.net



650 CORPORATION ST, SUITE 401 * 724.774.4126 * WWW.MYBCAR.COM

WELCOME NEW BCAR REALTOR® MEMBERS

Neighborhood Realty Services

Lilith Aislin

Berkshire Hathaway HomeServices

Sarah Halperin, Cranberry

UPCOMING EVENTS

February 5-8-10am **State of the County**, The Fez

February 7-11:30 am **Installation of 2019 BCAR President, Bev Pietrandrea & Sales Awards Banquet**~The Club at Shadow Lakes

February 13—9am **Membership Meeting** @ First Presbyterian Church, Beaver
Standard Forms Review w/Desiree Brougher-PAR

February 13—Noon - **BOD Meeting**, First Presbyterian Church, Beaver

February 15-9:30am **Affiliate Meeting**, Huntington Bank Bldg., Conf. Room 208

March 13-6pm **New Member Orientation**, Huntington Bank Bldg., Conf. Room 208

April 4 9am—**Professional Standards Training**, Grove City Country Club

State of the County

**Tuesday, February 5
8—10 am**

**The Fez
2312 Brodhead Rd.
Aliquippa**

RSVP Online!

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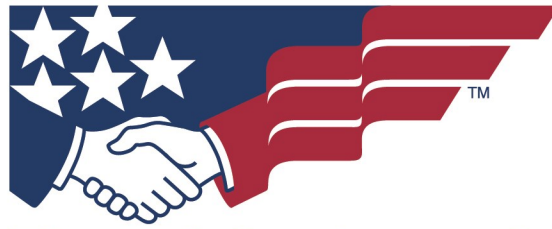
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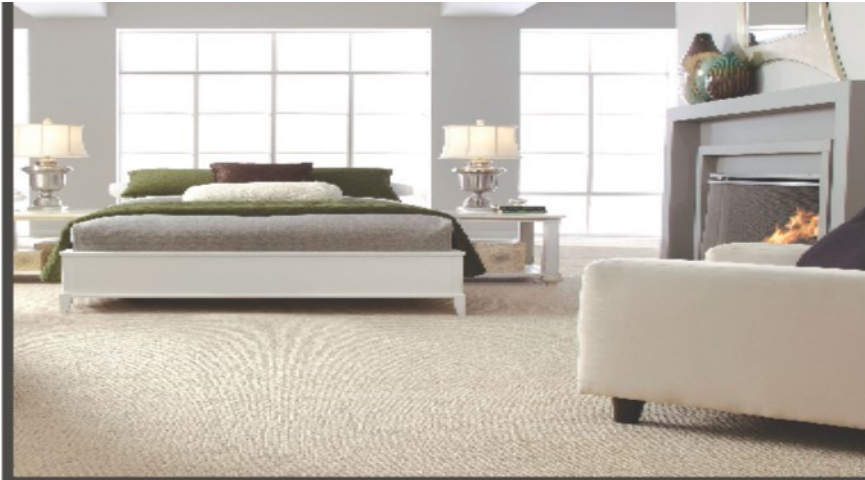


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